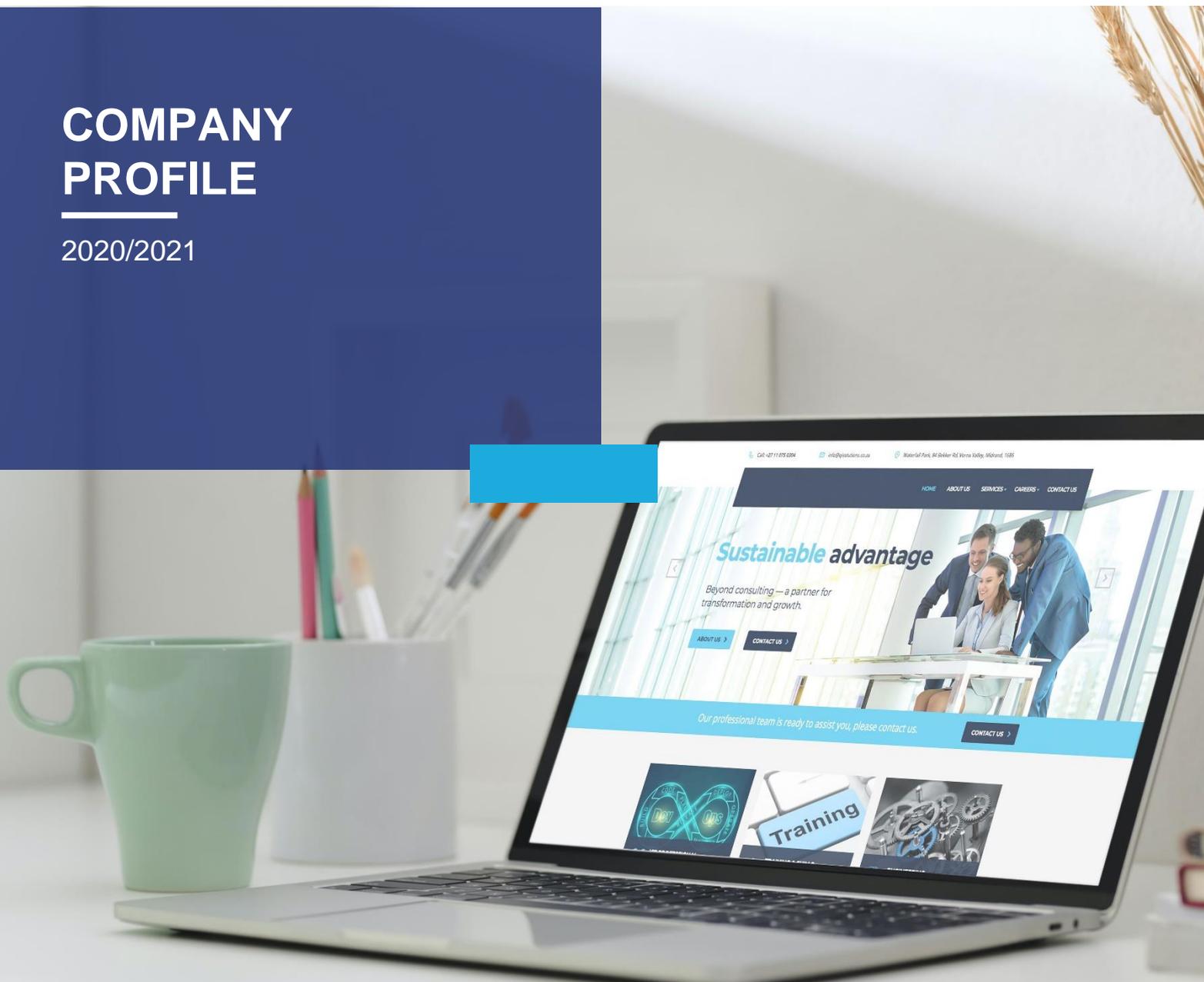




# Professional Consulting Services

## COMPANY PROFILE

2020/2021



## 2020 Solutions

INNOVATIVE & HIGH QUALITY SERVICES  
[www.qisolutions.co.za](http://www.qisolutions.co.za)

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# Established IN 2015

Our story began in 2015. Back then we only had two (2) employees. Today we are privileged to have contributed in the reduction of South Africa's high unemployment rate, from hiring unemployed graduates to highly skilled resources.

We have also successfully steered 50+ customers through the next generation of business innovation powered by technology with state-of-the-art business automation, software development and consultation services.

Our values are pivotal as they formed the ethos and pre-eminence of the organisation's name conception process. The founders of the organisation first formed the company values then derived the company's name from the values.

Quality is the priority of what we do in our business through the process. The key of the success business is love what you do and do what you love.



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## VISION & MISSION

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### Mission

To deliver value adding products and services, grow the company conscientiously, and remain true to the culture that makes our employees proud to work at QI Solutions.

### Vision

To be a leading digital transformer through innovative means whilst building collaborative and sustainable relationship in a customer-centric manner.

# Our Company

QI SOLUTIONS delight in assisting our clients optimise operational potential, manage change, deliver results, and accelerate success and overall strategy.

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## ABOUT US

Qualitative Innovative Solutions (Pty) Ltd (QI Solutions) is a 100% youth black female owned company. QI Solutions is well known as a turnkey software and business solution provider. For companies operating in the information age we help to leverage new technologies to competitive advantage. We deliver high quality innovated solutions by bridging the gap between business and technology.

Since 2015, we have provided premium software development services to several clients. With a unique focus on building strong, collaborative relationships with clients, QI Solutions has created a solid reputation for exceeding our clients expectations with quality work and fast delivery turnaround. When you partner with QI Solutions, you will work with the highest-quality team.

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## COMPANY VALUE

Our value is to create professional work and talent.



### Quality

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We provide outstanding products and unsurpassed service that, together, deliver premium value to our customers.



### Innovation

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We are empowered to develop innovative products, services and processes of the highest quality through teams fueled by collaboration and creativity.



### Customer

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**Commitment**  
We are dedicated to achieving the highest level of customer satisfaction. We act with integrity; we are respectful, and we honor our commitments.



### Family

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We value our employees and foster an environment of personal and professional development with a healthy work-life balance. We treat each other with the same respect that we show our customers.



### Collaborative

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We work together, across boundaries, to meet the needs of our customers and to help our company win.

# Executive Management

## Bongeka Tshabalala Director

Bongeka Tshabalala Co-founded QI Solutions. Critical factors to QI Solutions' success are her commitment to honesty and the channeling of her active and enthusiastic personality into the company spirit. Her responsibilities include developing and implementing strategic plans and company policies, maintaining an open dialogue with stakeholders, and driving organisational success.

BCom Law - University of Western Cape  
LLB - University of South Africa

## Keith Bonginkosi Tshabalala Chief Executive Officer

Co-founded QI Solutions and has served as the company's CEO since inception. Keith Tshabalala is responsible for the strategic direction of the company.

Keith Bonginkosi Tshabalala served in the following companies/entities in the roles specified here below:

- Interfile – Quality Assurance Manager
- IRESS Financial Markets – Head of Applications
- WE Consult – Executive Director
- Qualitative Innovative Solutions (Pty) Ltd (QIS) – CEO - Current.

He holds below qualifications amongst others:

- BCom Informatics – University of Pretoria
- BCom Honors in Business Informatics – University of Pretoria
- Masters of Informatics – University of Pretoria
- PGDip – Gordon Institution of Business Science (GIBS)
- MBA – Gordon Institution of Business Science (GIBS)



# The Main Team

## Joseph Sakoneka

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### Chief Operations Officer

Joseph brings a wealth of knowledge gained throughout his career from both public and private sector. Joseph held various positions at both operational and executive levels. Joseph served in the following companies/entities in the roles specified here below:

- Bergh and De Bruyn Accountants and Auditors – Trainee Accountant and Auditor,
- ArcelorMittal South Africa – SOX Analyst,
- The Estate Agency Affairs Board (EAAB) – Management Accountant, Inspector, Registrations Manager and Executive Manager: Transformation
- Qualitative Innovative Solutions (Pty) Ltd (QIS) – COO - Current.

Joseph's cross-functional role focuses on operational excellence within QI Solutions by leveraging new business process designs and advanced technology to achieve efficiency while improving client experiences. Joseph has a passion for helping people to become leaders and deliver value, which is an important aspect in leading the business territories.

He holds the following qualifications amongst others:

- B. COMpt (UNISA)
- CA (SA)
- PMD (GIBS)
- PGDip (GIBS)
- MBA (GIBS)
- PhD Candidate (GIBS)

## Adunyisiwe Prestigious Nyathi

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### Chief of Staff

Prestigious is a multi-talented professional who wears many hats. She helps identify areas where organisation's leaders should direct their focus as well as metrics for success. She encapsulates the direction that drives teams forward, while also acting as the glue to ease communications and unite our people. Her duties also includes documentation, on-boarding, and collaborate to address and resolve all employee concerns.

She manages hiring process for leadership roles reporting to the CEO, she is also responsible for drafting and posting job descriptions, outlining interview processes, and screening candidates to ensure that the organization hires the right candidates.

She holds the following qualifications amongst others:

- B. Com Psychology (Fort Hare University)
- B. Com Honours Psychology (Fort Hare University)

## Vusumuzi (Vusi) Nkiwane

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### Chief Sales Officer

Vusi's experience in the ICT sector extends beyond 15 years having worked for major corporates in telecoms, systems integration and IT distribution in various sales capacities. He is passionate about relationships and service delivery while also focusing on developing sales teams and the customers they are responsible for. He has extensive experience working with OEM multinational companies and is fully conversant with the supply chain process within the ICT sector through his years of service. His approach is influenced by solution selling methodologies which are outcomes driven while his sales management experience is founded on principles taught by Stratham Bryce International. He is an advocate for digital transformation in the age of the 4 IR and actively assists organizations with adoption. Vusi has studied Corporate Governance through the Chartered Institute of Governance of Southern Africa (CIGSA) of which he is a member and applies these standards in the execution of his role

# Our Services

We offer these services.

- **IT Staff Augmentation** • Custom Software Development • **SaaS App Development**
- Cloud Software Development • **Project Management** • Change Management
- Business Analysis • **Software Testing** • Training • **Recruitment** • ICT Hardware

## IT Staff Augmentation

Means subcontracting human resources on a skill requirement basis or a project completion basis for a limited period of time.

QI Solutions supplies highly qualified staff at competitive rates. Our team works as part of your team, attending your regular daily meetings and reporting directly to your managers, proving to be a real competitive advantage for your business.

## Custom Software Development

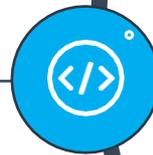
Each Client's Success Begins with Our Full-Cycle Development Process. What makes QI Solutions a unique development company is its rich experience in creating successful software products and building effective solutions.

Our approach to building our relationships with all new clients involves their full immersion in the project

## SaaS App Development

SaaS is a business model of software delivery, where centrally-hosted software is accessible via web browser from anywhere, and is licensed on a subscription basis.

We can develop the functional, high-performance SaaS apps your company needs to take it to another level.



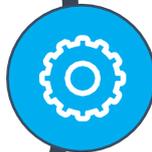
# The best way to give the better service is keep designing and development.



## Cloud Software Development

Cloud-based software development is an excellent solution for an enterprise that needs an app or program with a richer user-customization experience, higher scalability and seamless back-end integration.

Clouds allow you to store and access data and programs over the Internet instead of your computer's hard drive.



## Software Testing and QA Services

What you need is quality. Assuring high quality and reliability for any software type built with any technology. We work to ensure that your software is bug-free, user-friendly, and meets your business requirements.

A dedicated team of QA engineers performs high-quality software testing services to assure the reliability of your software to provide an additional competitive advantage to your solution.

We offer both full life-cycle testing that covers the main stages of project development and dedicated testing team outsourcing services.



# Our Partners

Some of our partners.



OEM Partner



Business Partner

lenovo

Business Partner



Microsoft Partner



Business Partner



WSO<sub>2</sub>

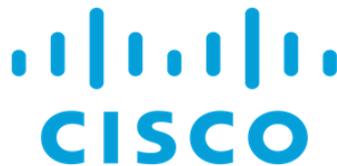
CERTIFIED INTEGRATION PARTNER

K2



Authorized Partner

RAPID7





# Accreditation



System Operator  
**PASA**  
Third Party Payment  
Provider



Business Partner

Proud Member of



# Our Customers

We build  
trust &  
relation with  
our clients.

[www.qisolutions.co.za](http://www.qisolutions.co.za)



Some of our customers.



# Key Focus Competencies

## Key Focus Areas/Competencies

Our range of consulting experience has been in both the Public and Private Sectors, specialising but not limited to the following areas:

- ICT Hardware and consumables
- Business Analysis
- Business Architect
- Business Process Improvement
- Business Process Engineering
- Business Intelligence
- Enterprise Architecture
- Recruitment Services
- Change Management
- ICT Architect
- IT Project Management
- Programme Management
- Software Development
- Software Testing, and IT service excellence
- Systems Analysis
- Support & Maintenance

## Experience and Track Record

We are extremely proud of our track record of successful implementation of various projects at both public and private institution.





SCAN ME

## Get in Touch



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