

We've been to the Moon!
How hard could Mars be?



Charles Evans
CTO/EVP Development
Agile 2013 Executive Summit

Interactive Graphic Roots in the Space Industry Now Serving the Process, Power & Marine Industries



Becomes
Intergraph

1980

PDS

Launches PDS®,
now the world's
leading plant
design solution

1984



Acquires SmartPlant®
Instrumentation, now
the industry's No. 1
instrumentation
design solution

1999



Launches Smart 3D
technology (SmartPlant 3D
and SmartMarine® 3D)

2003

Releases
SmartPlant
Construction;
acquires
SIGGRAPH.CAE

2009

1969

Begins as M&S
Computing by
engineers working
on the Apollo
moon orbit

1978

Offers company's
first plant design
solution



1998

Introduces SmartPlant
Foundation, the first data
management system
specifically for the plant
industry; now more than
500 customers strong

SmartPlant
Foundation

2001

Acquires SmartPlant
Materials, now the
industry's No. 1 materials
management solution

2005

Introduces SmartPlant
Enterprise, the leading
solutions portfolio



2010

Acquires
COADE

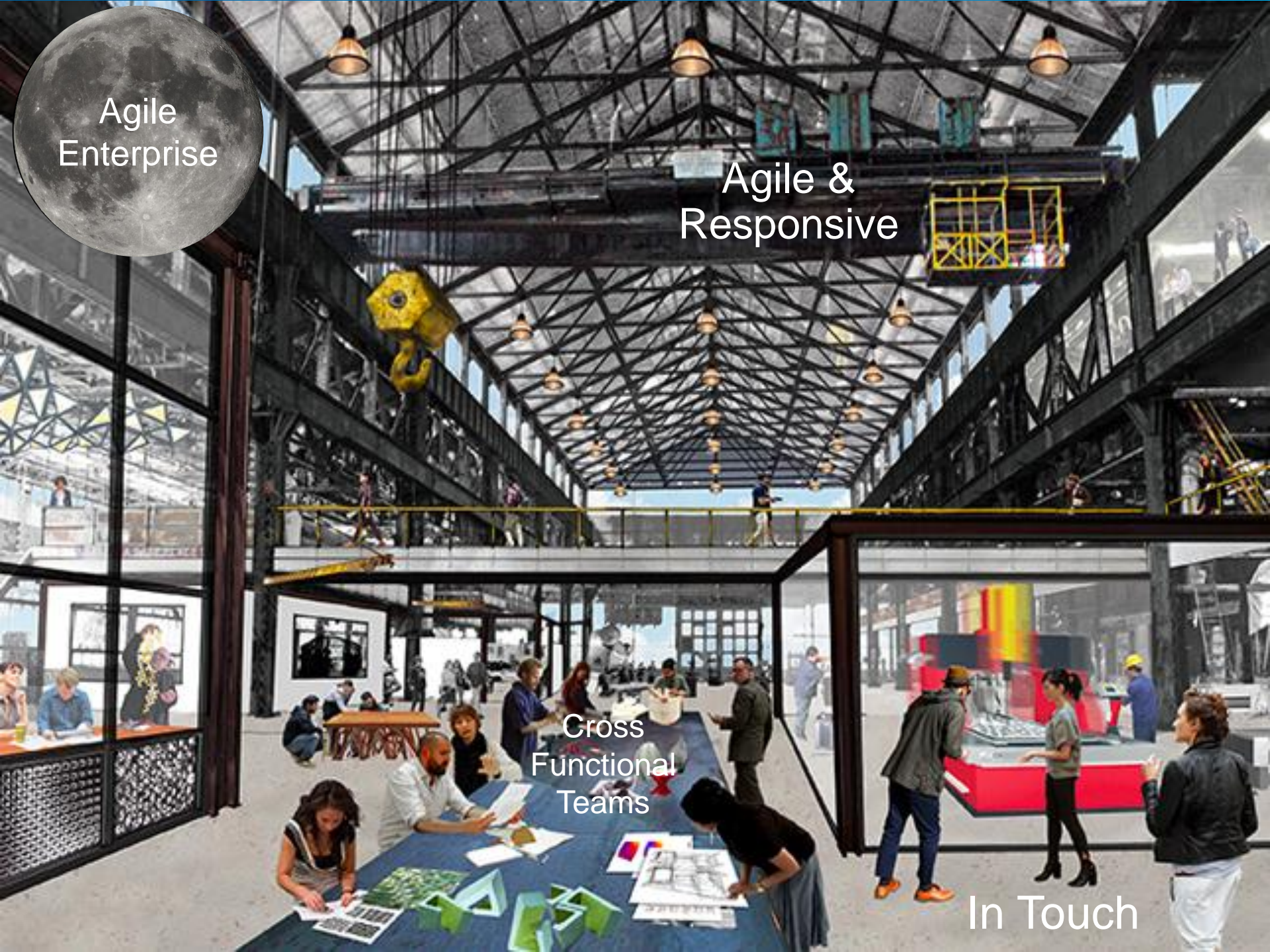


Agile
Enterprise

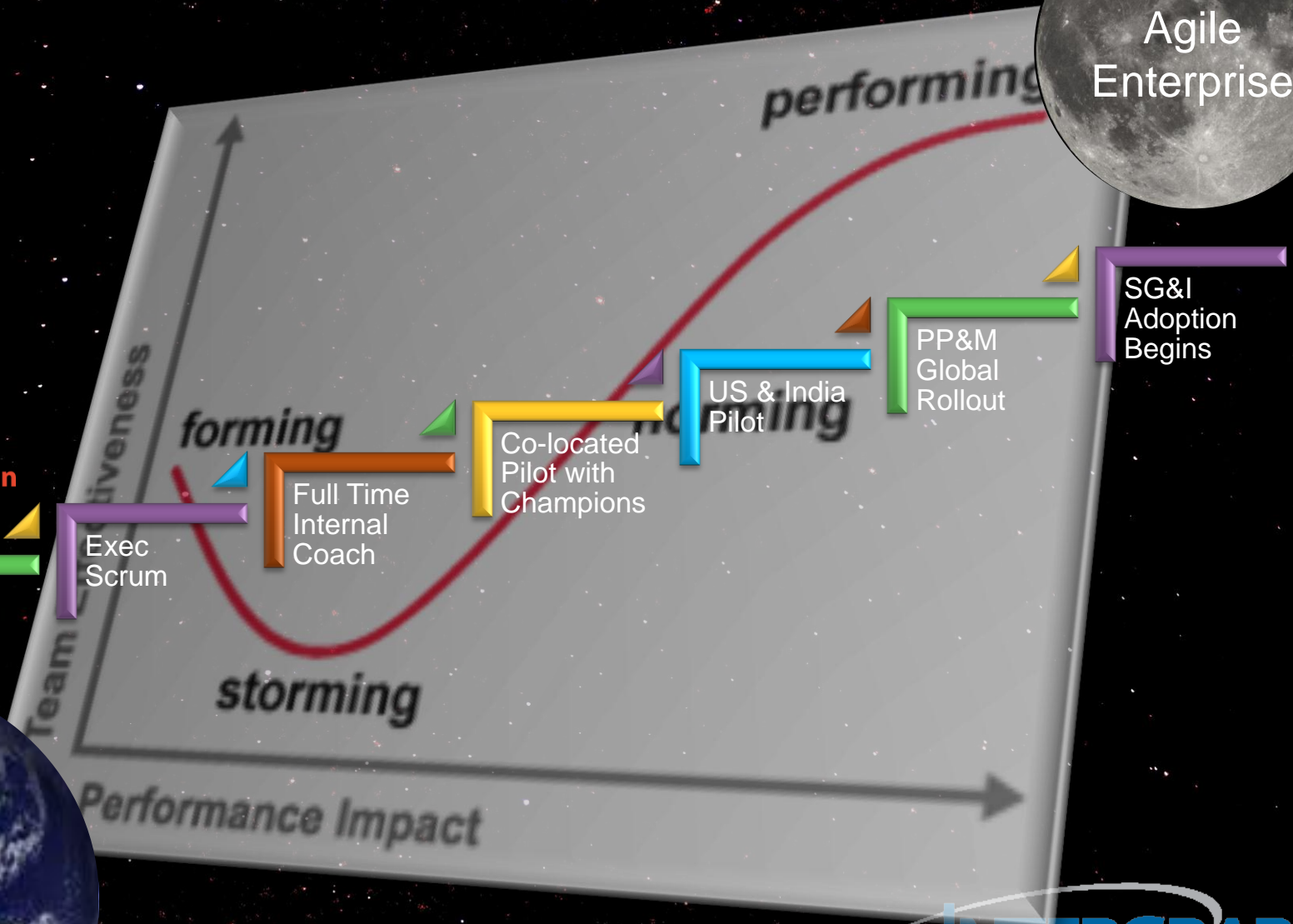
Agile &
Responsive

Cross
Functional
Teams

In Touch



Our Journey



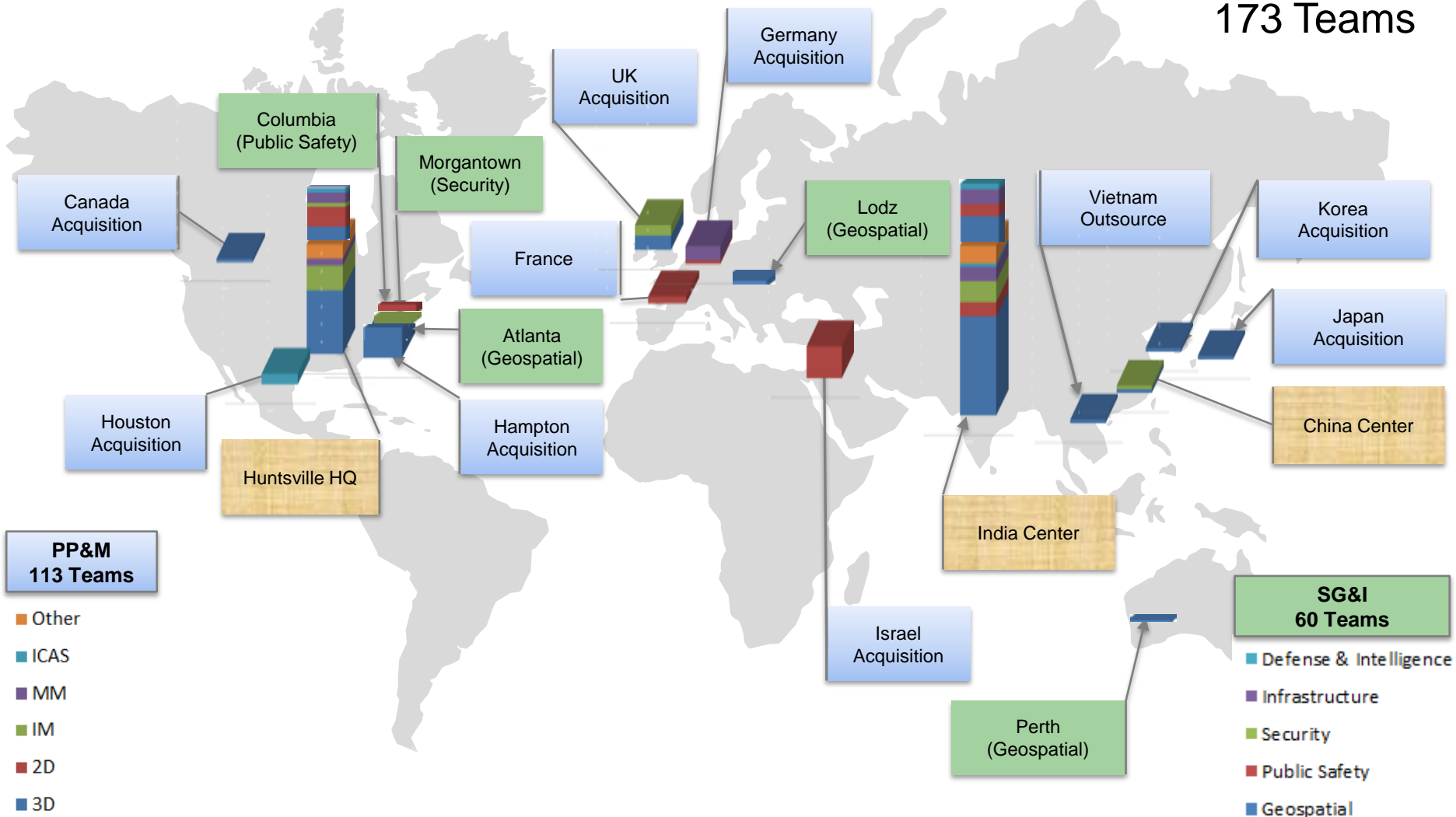
Agile Enterprise



Worldwide Scrum Teams



1,200+ People
173 Teams



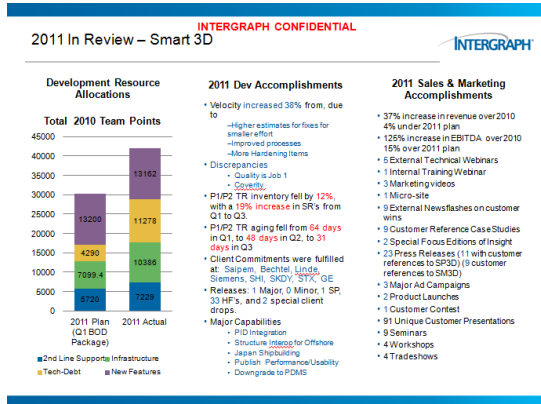
Forming

- Executive Support (“Alpha” Scrum Team)
 - CTO/EVP Driven including PM, Development & QA
 - We learned 1st hand how to time box & manage a backlog
 - Clear Vision & Plan
- Everyone was (and is) involved, not just development
 - QA, Documentation, User Experience
 - Product Management (lack of such involvement would be an impediment to adoption)
- Initial and ongoing investment in training and coaching
 - Started with external consultant guidance
 - Internal coach/trainer role reports directly to CTO/EVP
- Team Building
 - Global Events (many had worked together and never met)
 - Encourage & Fund Team Events

PP&M Product Planning



Resource Allocation



Internal/Finance

INTERGRAPH CONFIDENTIAL

MTFP

Integrgraph PP&M Division 2012 Strategic Plan

March 14th, 2012

Exec Vision / Alignment

PPM Five Year Vision Exercise Summary



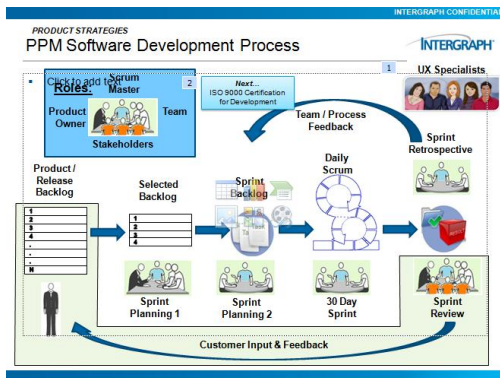
2016 Vision Summary

- Profitable growth, maintaining current EBIT margins.
- Double the offshore 3D design seats & revenue vs. 2011.
- Products that are user, admin, AND implementation friendly.
- Consistently successful project execution.
- Empowerment of employees to make a difference.

Actions To Achieve

1. UPGRADE APPLICATION TECHNOLOGY
2. EXPAND GLOBAL SERVICES AND SUPPORT
3. EXPAND O&M CAPABILITIES
4. INCREASE MARINE MARKET SHARE
5. LOWER SOLUTION IMPLEMENTATION & OWNERSHIP COSTS
6. OPTIMIZE & ACCELERATE PPM BUSINESS IN BRICM
7. EXPAND ENGINEERING ENTERPRISE CAPABILITIES
8. INCREASE INVESTMENT IN GLOBAL HR TO MEET PPM NEEDS
9. IMPROVE SALES ADMINISTRATION EFFICIENCY & PROCESSES
10. GROW THE LOW-END BUSINESS

Detailed Operations



Client Communications

PRODUCT STRATEGIES

3D & Visualization

INTERGRAPH

Completed	2012	Long-term
<ul style="list-style-type: none"> • Production Client Support • SPR Enhancements • Improved graphics display performance • SPV v9 Beta release to NAEIP • S3D moved object visibility, performance for aspects • S3D Publish (S3D, SPR, SPP) • SPR Direct <ul style="list-style-type: none"> - Rolled out in S3D v2009.1, 2011 and R1 - Report templates for SPSD and SMD3 - Parallel processing - Batch - Filtering • 3D Model Data Publish • Delta Publishing • Reference 3D • Microstation v8 • S3D SAT Export <ul style="list-style-type: none"> - Honoring object colors and groupings - SPR Publisher formats - PDM component grouping - CAD files - IOES 	<ul style="list-style-type: none"> • Production Client Support • SPR v8 Object motion for installation sequencing • Drag and drop to create path • Multi object motion • Gantt chart to manage time • Animation Player & save as AVI • SPR v8 Usability <ul style="list-style-type: none"> - New Find Object and multi object select - Multi user access to published graphic and object properties • SPR v8 S3D label display • Ability to control which properties are displayed • Edit, sort property list • Display and modify unit display • SP Foundation 3D View Control v8 • S3D Publishing (S3D, SPR, SPP) • SPR Direct <ul style="list-style-type: none"> - Export to include R3D • 3D Model Data Publish <ul style="list-style-type: none"> - Parallel processing • Reference 3D • SPR Publisher formats <ul style="list-style-type: none"> - To support SPR Direct - SPR Publisher formats - Cases II pipe and hanger support, bed locations 	<ul style="list-style-type: none"> • 64 Bit graphics core, SPR and SPVC • Improve SPR user experience - Enter, Edit and load projects using plant hierarchy and image thumbnails • Improve S3D incremental publish to accommodate any size model for server and standalone viewing, supporting fast graphic query • Provide a common user experience between SPR & SPP for display and review of object property data • Server based web portal viewing capabilities as a foundation to SPR, SPV and SPR VC • Replace the S3D Active View Control with a common user experience for model clipping and view manipulation, in S3D, SPR and SPP • Enable the display of 3D dimensioning, attributable for Rapid Drawing Production • Common 3D and 2D Review & Comment System

NOTE: This document is designed to provide a snapshot of what we plan to do in the next 12 months. It does not include and is not intended to represent a commitment of Intergraph. Intergraph reserves the right to change this plan and is not bound by it. Intergraph is not responsible for any errors or omissions in this document. Intergraph is not responsible for any damage or loss of data resulting from the use of this document.

30days - 0.5yr

1yr

3yr

5yr

- Distributed Teams are HARD!
- Scaling Scrum is HARD (and were uncharted)
- Open Space
 - Really a status issue (office, desk, etc.)
- Cultural Challenges (country and corporate)
- Power Adjustments for Management
 - PO, Development, QA (Authority vs. Democracy)
- Challenges breaking down complexity
 - Architecture & Design
- A well prepared and timely backlog is crucial
 - ATP “Tax” on Productivity
- “we’ve been doing it this way for years“



- It's not about “doing Agile/Scrum,” but becoming more effective.
 - Incremental approach important – can't make all changes in one step.
 - Start with foundational items – Scrum team, velocity, basic Scrum practices
 - Solutions to big issues will emerge through people (e.g., distributed teams)
- Engineering Practices
 - Conscious investment in build and test automation
 - Had a significant impact on quality and productivity
 - Lack of this will be an impediment to team velocity
- Constructive ISO 9000 program focused on Scrum practice
 - Intergraph involved in ISO 9000 for many years
 - Development uses internal audits to impact Scrum practice
 - Management, teams, and internal auditors find this beneficial



- Handling Priority Shifts
 - Rule #1 – “We will never let a customer down”
 - Unplanned Support “Bucket” and Agility!
- Autonomous Teams
 - Co-located with all critical roles regardless of Location
- Passion for Excellence
 - Automated Testing Frameworks
 - Test Driven Design
 - Pair (“Mob”) Programming & Code Reviews
 - Continuous Improvement through Retrospectives
- Knowledge Sharing
 - Scrum Master Meetings / Lunch & Learns
 - Team Sites / Scrum “Bytes”
- “Consulting” Teams
 - Documentation (DIN’s)
 - User Experience

PP&M Software



CERTIFICATE OF APPROVAL

This is to certify that the Quality Management System of:

Intergraph Corporation
19 Interpro Road
Madison, Alabama 35758, USA

has been approved by Lloyd's Register Quality Assurance to the following Quality Management System Standards:

ISO 9001:2008

The Quality Management System is applicable to:

The Design, Development and Support of Products and Services from SG&I: Global Product Center and PP&M: Global Support and Quality Assurance, SmartPlant Construction Development, Information Management Development. Includes the Development of Software in Accordance with TickIT (Issue 5.5).

Approval
 Certificate No: UQA 0110219

Original Approval: February 28, 1997
 Current Certificate: December 10, 2012
 Certificate Expiry: February 28, 2015

Issued by: Lloyd's Register Quality Assurance, Inc. for and on behalf of Lloyd's Register Quality Assurance Limited



This document is subject to the provision on the reverse
 1330 Enclave Parkway, Suite 200, Houston, Texas 77077

For and on behalf of 71 Fenchurch Street, London EC3M 4BS, United Kingdom
 This approval is carried out in accordance with the UKAS assessment and certification procedures and monitored by LRQA.
 The use of the UKAS Accreditation Mark indicates Accreditation in respect of those activities covered by the Accreditation Certificate Number 001
 March 2012

Planning

Sprint Retrospective
 Team reflects on its performance
 Team determines how to improve

Team Level Metrics
 Team compares committed velocity to actual velocity

Approvals/Exclusions
 EVP approval
 QMS site

Roles

- Work together

Meetings

Sprint Backlog

Results in a committed Sprint Backlog

- **Sprint Planning 1** - prioritized Release items for the next Sprint
- **Sprint Planning 2** - hours for the committed items

Inputs

Sprint Backlog

- Stories from the Release Train
- Tasks defined and estimated
- Team commits to complete Sprint stories

Other MMPs

Record

Maintain active and up-to-date records

- Team information
- Scope change
- Sprint burndown
- Work allocation

- 1
- 2
- 3
- 4
- .
- .
- N



Mars

What's Next?



Cloud Virtualization

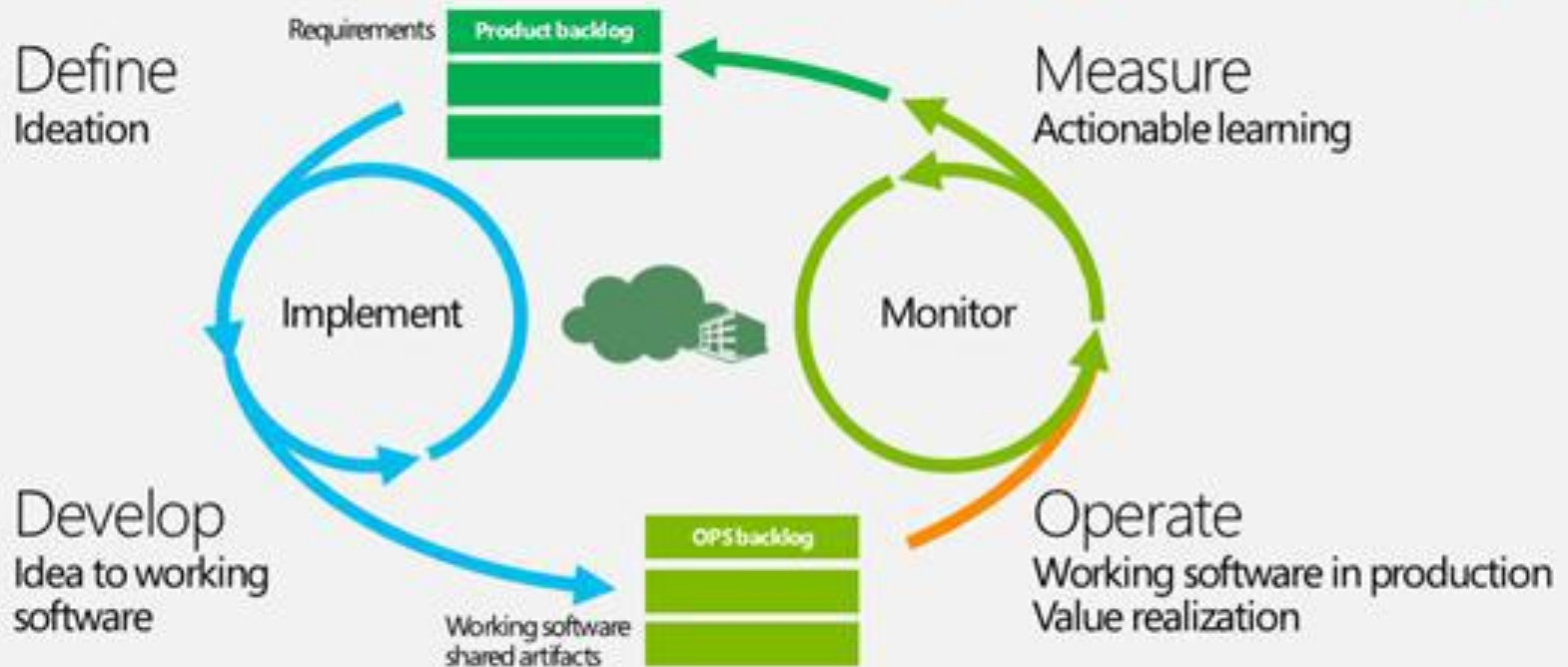
Lifecycle Traceability

High Performance Teams

User Experience Driven Design

The Modern App Lifecycle

Waste elimination | Cycle time reduction | Integration & visibility



Continuous feedback | Continuous quality | Continuous delivery

It is no longer acceptable to “test quality In” as this is far too expensive and we need to move to a model of iteratively “building quality in” so that each and every iteration outputs working software that is of releasable quality. The only way to do this is to be able to test, measure and learn with very tight feedback loops...



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Safety, Quality, Interoperability, Productivity

The Future of Engineering – Today!

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