Agile Open Jam
Discussion Results

Building Business Capability Conference
Definition of Ready vs Definition of Done

Why we want 2 big documents:

Root Causes:
1) Lack of Trust
2) Old Processes
3) Skill Level Gaps

I HAVE TO KNOW EVERYTHING TO START SOMETHING - OR - I KNOW SOMETHING TO START

AND

CHALLENGE: People want to document a story for others to consume, but what do we need to build the product? One solution: Doc the people. What do we need for the folks who use the product?

Another?: Is some doc a substitution for trust?

Another Good Question: Ready for what?

Defn of Ready for Feature vs Defn of Ready for Story

Make it visible

Can you define that until launch?

Great! What do we need to build the product?

Another: Why we want 2 big documents

Middle Management

Organizational change

Julie W.
“Joe’s World” aka Agile Challenges
Is there a role for Business Analysts in Agile?
Problem: Gold Plate
New password => new logon
Nobody knows why

Story
As user, can I PW w/out having to logon again

Init acceptance
You’re still in
With review & QA said “ok”?
Clarify where the user goes

Refined
Flow 1
Flow 2
Default

QA happy

Acceptance Criteria
Results accepted.
Product Roadmapping
Business Rules in Agile

WHAT DO WE MEAN Biz Rules?
Anything that governs how we make decisions.

WHEN & WHERE DO WE DEFINE Biz Rules?

CAPABILITIES $\rightarrow$ FEATURES $\rightarrow$ STORIES

RULES MAY SHOW UP IN THE STORIES, MAY BE IN A SEPARATE REPOSITORY

RULES MAY SHOW UP HERE OR HERE OR HERE...

NOT ALL RULES BECOME REQUIREMENTS

SOMETIMES RULES ARE PRESENTED AS EXAMPLES TO SUPPORT

GREAT RULES

Some places:

- What the rules are
- How the rules are enforced
- How the rules are shown

Some others:

- Low level to high level
- User stories
- User persona

WHERE & WHEN DO BUSINESS RULES APPEAR IN AN AGILE FRAMEWORK?

1) User Experience (UX)
2) User Personas
3) User Stories
4) Low-level to high-level
5) When are the rules?
Geographically dispersed teams
Selling Agile Consulting

Engagements

- Trust
- Real Conversations

Exchange Requests

Exchange Scope for Fixed Price

Selling Agile is about Trust in Value

Agile SaaS Contracts
Business Value
Use Cases & User Stories

Use for analysis

- Use Cases
- User Stories

As a... I want... So...

Turn this into a Use Case or User Story

Give-When-Then

Use the right tech when needed

No gates! timelines

Path of Discovery

Beyond user stories